

# THE APPOINTMENT PROCESS

## OUR HISTORY

Berkley Aspire was founded in 2005 to provide E&S coverage for the W. R. Berkley family of companies. We offer appointed agents direct access to experienced surplus lines underwriters, with no middleman. In addition, we offer 12.5% commission and write business in 49 states (sorry Delaware) with a process designated to make surplus lines easy. We can consider more than 1,000 classes of business in small-to middle-market segments.

## WHAT DO WE OFFER?

-  General Liability
-  Inland Marine
-  Property
-  Privacy Breach
-  Excess
-  EPL

With Aspire, you get direct access to your surplus lines underwriter and a commitment to work together to create customized coverage options to meet your insured's needs. We offer surplus lines paper, with all of the customer service benefits that you and your customers would expect from standard market, including, payment plans, billing options and access to make payments online.

## THE PROCESS?

### Step 1

Prequalify your agency. Our distribution is aligned with Berkley's Regional carriers. If you have an appointment with one of the following carriers, you have access to surplus lines with Berkley Aspire:

- Acadia Insurance
- Berkley Fire & Marine Underwriters
- Berkley Mid-Atlantic Group
- Berkley North Pacific
- Berkley Southeast
- Continental Western Group
- Union Standard







### Step 2

Submit your Surplus Lines Risks to [contactus@berkleyaspire.com](mailto:contactus@berkleyaspire.com) along with any supplemental applications you may have. We will accept the other surplus lines carrier's supplemental applications when possible. Your submission will be assigned to the underwriter for your state, who will work with you to request more information or to provide a quote.

### Step 3

If you receive a request to bind, submit the Producer Application Packet to complete the appointment. The required paperwork will include: Aspire application form, ACH form, W9, E&O declaration page, Staff contact list and State license for each authorized state.

## WHAT INDUSTRY SEGMENTS?

-  Business Services
-  Real Estate
-  Construction
-  Retail/Wholesale Distribution
-  Manufacturing
-  Special Events

## ADVANTAGES

- Direct Access to your E&S Underwriter
- Direct Bill with Payment Plan Option - Fee of Only \$15 per installment - No Additional Interest Rates
- Our Policy Fee Includes the Inspection Fee
- 12.5% Agency Commission, Payable Upfront
- Limited Retail Distribution
- We Handle the Surplus Lines Filings
- Fast Turnaround
- Automatic Renewals on Most Policies
- Access to Online Agent's Portal
- Direct Access to Claims Professionals
- AM Best Rated A+ XV Superior

## Get in Touch



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